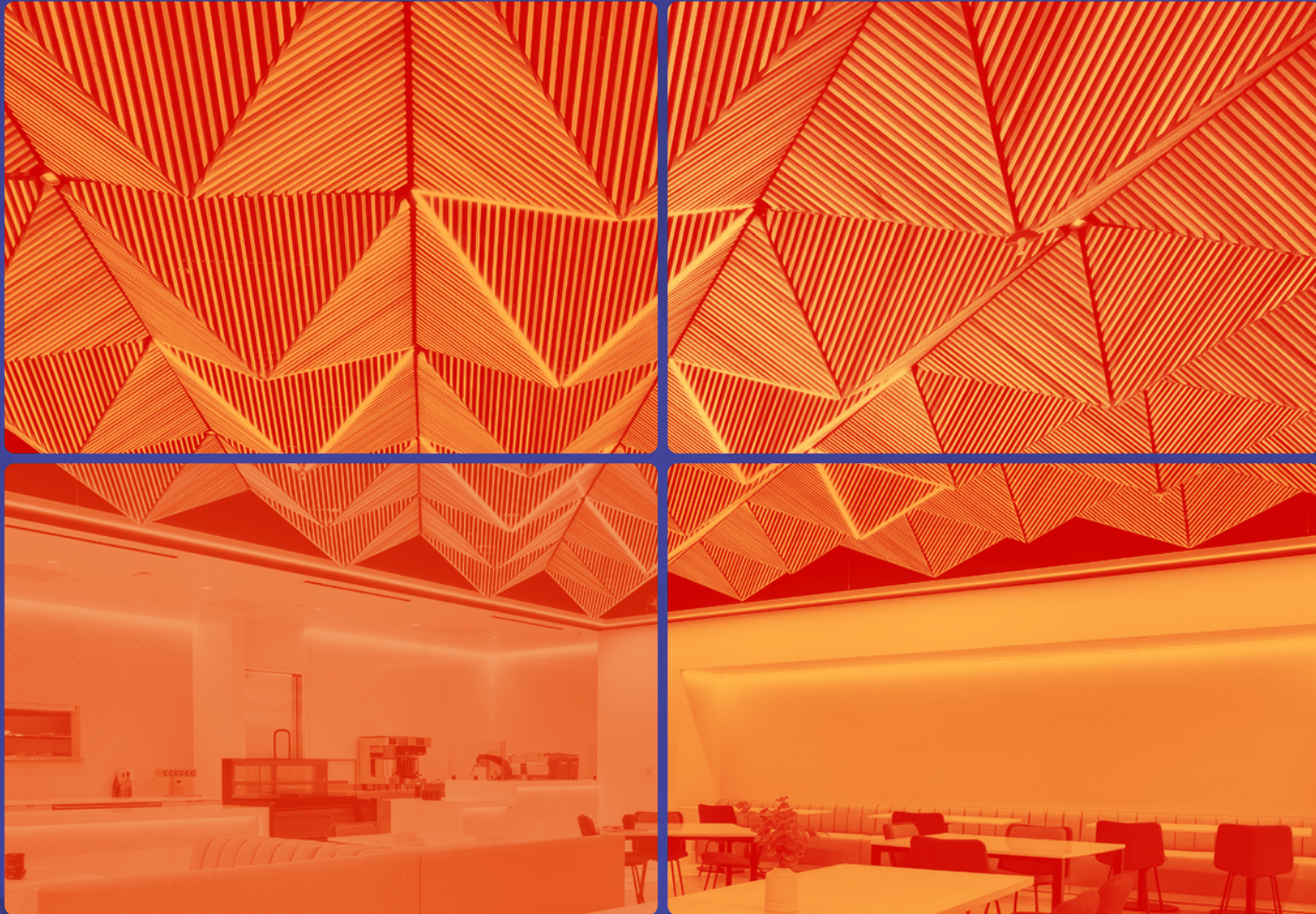


AWCI Annual Report



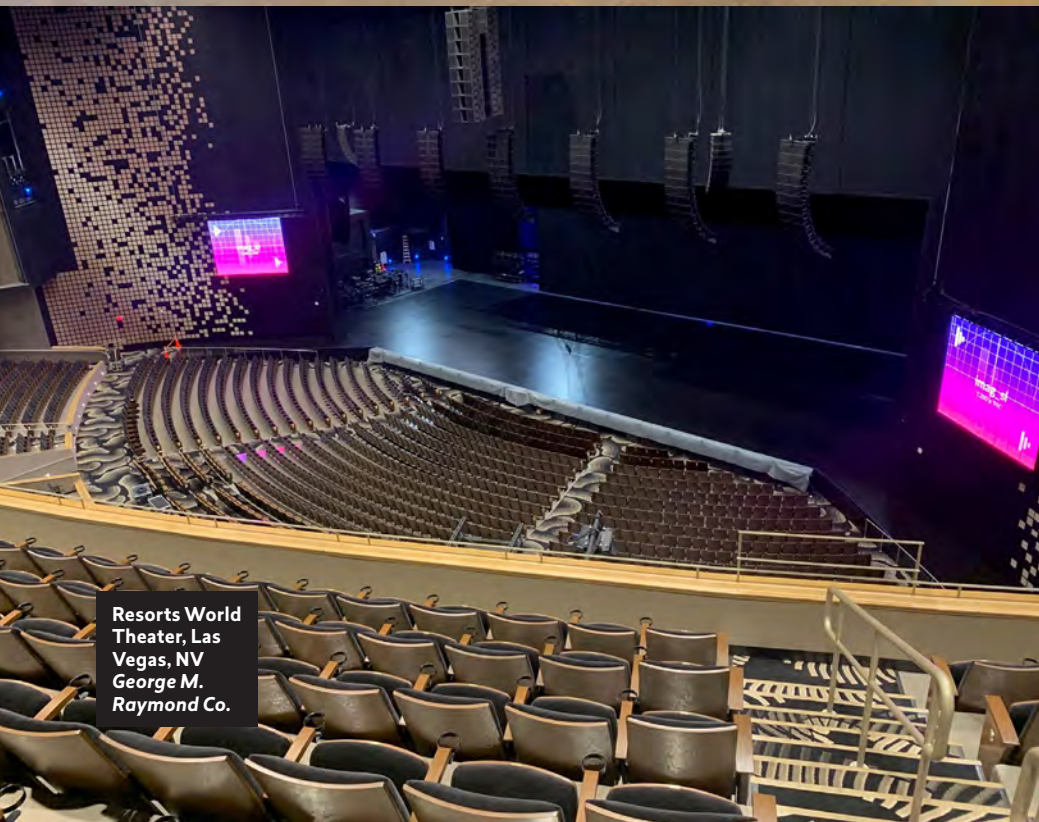
TWO THOUSAND TWENTY THREE



**Kathleen MacDonal
High School (Agnew
HS), San Jose, CA
Raymond – Northern
California, Inc.**



**Turfway Park
Racing & Gaming,
Florence, KY
Performance
Contracting, Inc.**



**Resorts World
Theater, Las
Vegas, NV
George M.
Raymond Co.**



**P526
Universal City,
CA
KHS&S
Contractors**

This annual report consolidates all the accomplishments of the past year made by the Association of the Wall and Ceiling Industry and the Foundation of the Wall and Ceiling Industry, and I am honored to share the highlights with you. As a longtime member of the association and now its president, I could not be more proud.

AWCI's Emerging Leaders Program was introduced in 2022, and in 2023 we honored our first graduates and introduced the second class at Build23: AWCI's Convention + Expo.

2023 also included several safety peer reviews, where members of the AWCI Safety Directors Committee and other safety professionals visit member companies and their job sites to evaluate safety procedures, and offer helpful advice and analyses to the member companies.

We also added content specifically for emerging leaders and safety professionals at Build23, at AWCI's Industry Leaders Conference and in AWCI's Construction Dimensions.

In 2023 we put even more emphasis on ceilings with articles in AWCI's magazine that put the spotlight on the incredible ceiling work done by AWCI members, and by starting a Ceilings and Specialty Products Committee within the Construction Technology Council.

On the technical side, AWCI produced several documents specific to our industry such as various toolbox talks and a document called "Safe Work Practices for Wall & Ceiling Industry Construction Workers," which is available as a free down-

load in English and Spanish.

AWCI's education department has updated the EIFS—Doing It Right® program and is planning to update all the Doing It Right programs.

One of the larger undertakings was creating a new, modern website for AWCI. Making its debut in December 2023, the site is more concise, easier than ever to navigate and includes all the information our members and potential members want or need from their association. Be sure to visit awci.org often.

Last but certainly not least, AWCI CARES continues to support our members in need, and this year the program topped more than \$400,000 awarded in grants since the program started.

As you peruse the pages that follow, I know you will see that your membership in AWCI is one of the best investments you can make for your company and your career. Thank you for joining us.

Travis Winsor
AWCI President 2023–2024



If you are reading this annual report, you see value in AWCI on some level. Perhaps you are all in, having been active for many years and fully understand all that AWCI has to offer. Or maybe you stumbled across this report and were intrigued.

For 105 years, AWCI has been a trade association representing the wall and ceiling industry. In a trade association, companies are the members. AWCI's members are contractors, suppliers, manufacturers and other firms that support the industry. With that said, what are the reasons the professionals who work for these companies would get involved in AWCI?

Networking is a popular answer. It is an opportunity to interact with and learn from others in your industry from around the nation. Best practices, industry contacts and friendships often form from those who choose to show up and network.

Learning and education options are available in several forms. Networking can certainly be considered a form of education. In addition, AWCI has a number of formal education programs from webinars and our Doing It Right programs, to sessions at the convention and fall conference and articles in our magazine and newsletters. Learning opportunities are abundant—you just need to grab them.

Some people get involved to give back to the industry that has provided them and their families with so much. Getting involved can be as simple as engaging with AWCI on social media. Or being interviewed for an article in AWCI's Construc-

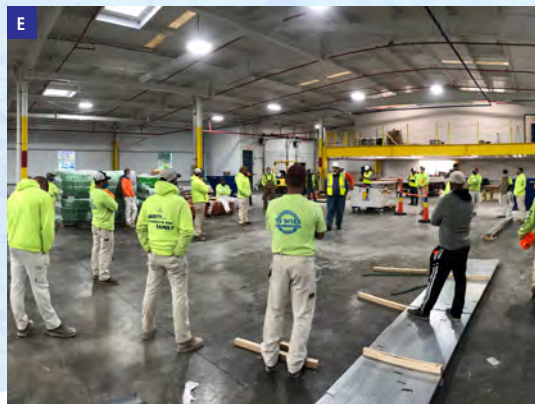
tion Dimensions. You could join a committee, attend a convention or conference, serve as a subject matter expert for our education programs, or author a technical paper. Present on a webinar or at a conference. Introduce others from your company to AWCI, or recruit your industry colleagues, vendors and suppliers.

Engagement and the sharing of industry knowledge is one of the most important benefits for organizations like AWCI—for those contributing and those learning. How you engage and to what level is completely up to you.

Get involved. Get others involved. Invest in yourself and your company. Better your industry. AWCI stands ready to support you and your company no matter how you choose to engage.

Michael F. Stark, CAE
AWCI CEO





A
Pinnacle Award

The AWCI Pinnacle Award is given to an individual who most merits the industry's highest recognition. The individual who receives this award has given time and energy unselfishly for the benefit of AWCI and the industry, and who exhibits family dedication and commitment to community. The 2023 winner was **Brent Allen** of Compass Construction in Dublin, Ohio.

B
Distinguished Service Award

For his exemplary volunteer service to AWCI and the Foundation of the Wall and Ceiling Industry, **Alfons-Jean Knaufl** of Richter System GmbH & Co., Germany, was awarded AWCI's 2023 Distinguished Service Award.

C
Chair's Safety Performance Award

Winner: Precision Walls, Inc., Cary, NC

D
Excellence in Construction Safety Awards

AWCI's safety award gives national recognition to members who manage an effective safety program in a given year.

D
Fewer than 500,000 Annual Average Hours Worked

Winner: Precision Walls, Inc., Cary, NC

E
Between 500,000 and 1 Million Annual Average Hours Worked

Winner: TJ Wies Contracting, Inc., Lake St. Louis, MO

F
Greater Than 1 Million Annual Average Hours Worked

Winner: Valley Interior Systems, Cincinnati, OH

E
Excellence in Construction Quality Awards

AWCI's Excellence in Construction Quality Awards recognize excellence in construction quality in the face of complicated and challenging projects, and is awarded to a team of AWCI members.

G
Ceilings

Winning Project: 2019 MAC Baggage Claim and Ticketing Lobby, St. Paul, MN
Contractor: Mulcahy Nickolaus LLC

H
Drywall

Winning Project: Turfway Park Racing & Gaming, Florence, KY
Contractor: Performance Contracting, Inc.

I
EIFS

Winning Project: P526, Universal City, CA
Contractor: KHS&S Contractors

J
Exterior Prefabrication

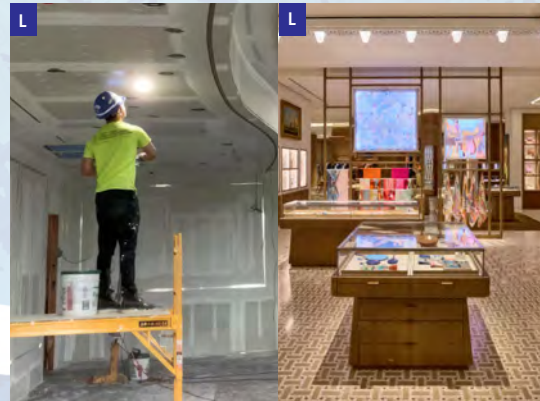
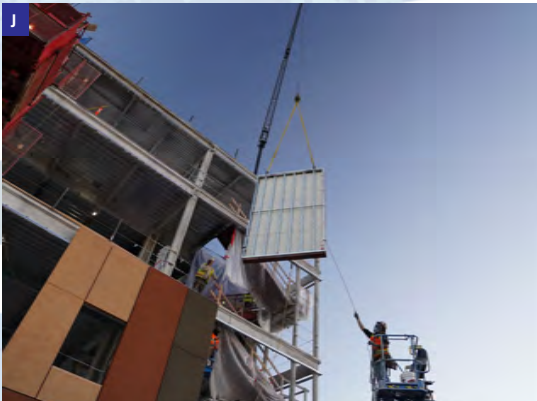
Winning Project: Sutter Health Santa Rosa Regional Hospital Expansion, Santa Rosa, CA
Contractor: California Drywall Co.

K
Interior Prefabrication

Winning Project: Kathleen MacDonald High School (Agnew HS), San Jose, CA
Contractor: Raymond - Northern California, Inc.

L
Small Projects

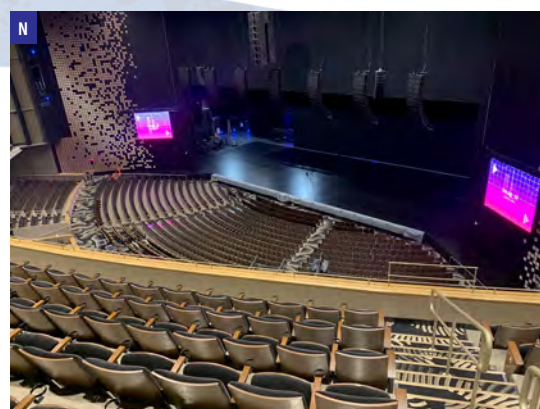
Winning Project: Bailey's Fine Jewellery, Cary, NC (Tie)
Contractor: Precision Walls, Inc.



L
Winning Project: Hermes at South Coast Plaza, Costa Mesa (Tie)
Contractor: Precision Walls, Inc.

N Steel Framing
Winning Project: Resorts World Theater, Las Vegas, NV
Contractor: George M. Raymond Co.

M
Stucco
Winning Project: The Grand LA, Los Angeles, CA
Contractor: Raymond - Southern California, Inc.



Video Showcase

In October 2023, AWCI unveiled its new Video Showcase. Replacing the AWCI Member Products Catalog, this on-demand library of videos from some of the industry's leading companies provides a perfect platform for members to see new products in action, useful tips and so much more. We will be adding additional participants and updating videos throughout the year. In its first month, total page views and time spent exceeded the previous Member Products Catalog's metrics for the entire year.



AWCI'S CONSTRUCTION DIMENSIONS
PUBLISHED FOR CONTRACTORS BY THE ASSOCIATION OF THE WALL AND CEILING INDUSTRY

January



The Problems with Materials
Wanted: Quality and Quantity

February



Manpower Woes
If You Find the People, What's It Going to Cost?

March



Jobsite Safety
AWCI Safety Award Winners Share Their Best Practices

April



Bidding Challenges
Things Have Changed

May



AWCI Industry Awards
Women in Construction

June



Architects
Will They Ever Provide the Details?



AWCI's New Website

Following a lengthy vetting process to find the optimal development team that could deliver the best user experience for our members, we have spent nearly a year creating a new AWCI website. Built from the ground up, the new site will serve as the central hub for the wall and ceiling industry. Members can expect to find news, valuable industry resources, up-to-date event information and, ultimately, a seamless experience that will allow you to find the information you need quickly and efficiently on desktop and mobile devices.



Industry Partners

These companies made a unique industry commitment in 2023 through their relationship with AWCI Media. We recognize the success they bring to the market and thank them for their partnership with AWCI.

- Armstrong Commercial Ceilings & Walls
- Arrow Fasteners • CEMCO • ClarkDietrich
- Crane Composites, Inc. • DAP
- Flex-Ability Concepts • Franklin International
- Georgia Pacific • Gypsum Management and Supply, Inc. • Grabber Construction Products
- Hunter Panels • Johns-Manville • KYOCERA Senco
- Industrial Tools • L&W Supply • MarinoWARE
- Max USA • National Gypsum Company • OPCMIA
- Owens Corning • PABCO Gypsum • Palram
- Plastic Components, Inc. • Steel Framing Industry Association • Simpson Strong-Tie • Specified Technologies Inc. • Stockton Products • Trimaco
- Trim-Tex Drywall Products

July



Codes & Standards
What Contractors Need to Know

August



Tight Schedules
How to Loosen the Grip

September



Weather Worries
When Mother Nature Strikes

October



Prefabrication
Have You Jumped on the Bandwagon?

November



New Markets
Where Are the Opportunities?

December



The Economy
It's Complicated

Emerging Leaders

The inaugural class of AWCI's Emerging Leaders Program were recognized at Build23.

- | | |
|---|--|
| Leif Andersen, Andersen Interior Contracting, Inc. | Dan Schnippert, MAREK |
| Matt Gallagher, National Gypsum | Daniel Stadig, The Leffler Group |
| James Hillegas, Reliance Interiors | Sarah Tufly, Freedom Specialty Contracting, Inc. |
| Daniel Lasata, T.J. McCartney, Inc. | |
| Kerri MacAlpine, Mac-Lad Corporation | Leadership for this group: |
| Felipe Mendoza, Raymond - Northern California, Inc. | Emerging Leaders Committee Chair: |
| Tyler Miller, South Valley Drywall, Inc. | Dan Wies, Wies Drywall and Construction Corp. |
| Sergio Montoya, Baker Drywall Austin, Ltd. | |
| Ryan Moorman, Performance Contracting, Inc. | Michael Kohut, PABCO Gypsum |
| Matt Murphy, Performance Contracting, Inc. | Mike Garcia, Trim-Tex, Inc. |
| Michael Muscolino, AMC Construction & Management | |



The Next Class

The 2023-2024 class of emerging leaders program kicked off its first in-person events at Build23. Later in the year, Travis Vap and South Valley Prefab in Centennial, Colo., hosted the group. They spent two days networking and learning about leadership and construction processes followed by a tour of the Avalon Bay project in Denver.





Women in Construction

For Women in Construction Week, March 5–11, AWCI conducted a social media campaign of interviews with some of the industry's prominent female leaders:

- Christine Boccia, President, JD Traditional Industries – WBE
- Veronica DeBonise, President, G&G Plaster, EIFS & Drywall, Inc.
- Kim Galie, President, Heartwood Building, Group, Inc.
- Naomi Martin, Marketing, KHS&S Contractors – Anaheim
- Sarah Nichols, Director of Operations, Robert A. Aird, Inc.
- Carol Schary, President, Nathan Kimmel Co., LLC
- Courtney Spies, Territory Manager, ClarkDietrich
- Megan Washnieski, Engineer, South Valley Drywall, Inc.

Scan to view videos



Hakim Joins AWCI

Janie Hakim joined the team in October 2023 as member relations manager. In this new role, Hakim's primary focus is on member support, recruitment and retention, and providing support to the Foundation of the Wall and Ceiling Industry. She brings 26 years of association experience to AWCI.

AWCI Membership Remains Solid

AWCI ended its membership year June 30 with **2,198 members**. AWCI members hailed from 11 countries, six Canadian provinces, two U.S. territories and all 50 states.

821
Contractors

132
Manufacturers

1,155
Suppliers/
Distributors

90
General
Interest

AWCI Member Savings Program

AWCI members have access to valuable opportunities to maximize their membership investment through AWCI's Member Savings Program. AWCI has refined these relationships to ensure definable member benefits and clear guidelines for utilization. Members have saved more than enough through AWCI's Member Savings Program to pay for their annual membership investment—and then some.

Careers in Construction Month

To celebrate Careers in Construction Month in October, AWCI asked some of its members how they began their careers in construction and what they enjoy most about their jobs. Their responses were featured in short videos presented across AWCI's social media platforms (LinkedIn, X, Facebook, Instagram).

Scan to view videos



Phil C. Humphrey, territory manager – solutions provider at Sika USA Facades Group, gave advice to those starting a career in construction.



Barbara Catlow, channel manager at Tremco CPG Inc., discussed the value and power of mentoring.



James Hillegas, director of manufacturing at BIMTECH Offsite Prefab Solutions, talked about technical challenges and problem-solving.



Howard Bernstein, president of Penn Installations, reflected on his construction career and noted the need to pass the torch as soon as possible, and mentor the next generation.



Allen Joins AWCI

Don Allen joined the team as AWCI's director of technical services in February 2023. Leveraging his decades-long experience in the steel framing industry and his contacts throughout the framing and gypsum industries, Allen has worked to maintain AWCI as the go-to technical resource for wall and ceiling construction issues and provides technical guidance on education and web-based programs. He represents AWCI at ASTM International, the American Iron and Steel Institute, the Rainscreen Association in North America, the International Code Council and other codes and standards organizations.



RAiNA Participation

Two representatives of AWCI, staff member Don Allen and Lath and Plaster Committee Chair Christopher Little, attended the Rainscreen Association in North America conference in New York City. Presentations included fire-blocking requirements in New York City, a panel discussion on local laws requiring buildings to meet greenhouse gas limits and higher energy efficiency standards and how exterior wall retrofits and new construction can meet these requirements. Allen will continue to represent AWCI on the RAiNA Codes and Standards Committee and Education Committee.



Gypsum Association Collaboration

In September, Steve Meima (*right*) and Greg Woolley (*left*) of the Gypsum Association hosted AWCI's Don Allen (*center*) at the GA headquarters in Maryland. Opportunities for collaboration were discussed, including the GA initiative on gypsum recycling, technical publications, ASTM participation and the GA video series. Susan Hines, the GA's director of stewardship and external affairs, also joined virtually for part of the meeting.



Stucco White Paper

Initially developed through the Construction Technology Council's Lath and Plaster Committee, the "Stucco and Drainage Planes" white paper was updated to clarify model code language specific to the requirement of a drainage system or drainage material behind exterior cement plaster cladding. The updated document was released in March, and posted as a free download on awci.org.



NCCER Partnership

AWCI reviewed two program updates by the National Center for Construction Education & Research. Their programs on drywall (levels 1 and 2) included construction materials, thermal and moisture protection, drywall installation and finishing, steel framing, acoustical ceilings, interior specialties, exterior cladding and specialty finishes. AWCI not only provided expert review, but also photographs, diagrams, test questions and a final review by the ceilings task force.



Focus on Ceilings

Several activities showcased several of the amazing ceiling installations that AWCI members have produced recently, and new ceiling products and techniques. Activities included a re-convening of the ceilings task force and integration with the Construction Technology Council, a February webinar on seismic design of ceilings and multiple articles on ceiling installations in AWCI's Construction Dimensions.



MASFA Presentation on Shaft Wall

At the Mid-Atlantic Steel Framing Alliance meeting in September, AWCI's Don Allen and Chuck Webb of ClarkDietrich gave a presentation on shaftwall systems to more than 50 members and guests in attendance. Before the presentation, AWCI's Joe Fernandez spoke on the benefits of AWCI membership, AWCI events and sponsorship opportunities.



Steel Standard Development

Through 2023, AWCI participated in the development of the steel framing standards through Don Allen's participation in American Iron and Steel Institute committees, including chairing AISI's education committee. When AISI announced in October that they would no longer provide standards development or building code advocacy, AWCI immediately coordinated with other associations to find workable solutions. Thanks in part to AWCI's monitoring, there will be no short-term disruption in the referenced standards or building code interpretations. AWCI will continue to work with other industry groups to ensure a smooth transition to a long-term solution for steel standards.



Peer Safety Reviews

AWCI conducted two peer safety reviews during 2023, and settled into a good rhythm and schedule on conducting the reviews and reporting lessons learned. These reviews have been an excellent source of networking and information transfer between companies, in a non-competitive framework of encouraging and helping fellow safety professionals. This has led to multiple “lessons learned” articles in AWCI’s Construction Dimensions, and safety webinars based on these lessons.



Safety Roundtable

As part of AWCI’s Industry Leaders Conference in October, AWCI held its second safety roundtable, an open-forum discussion on safety issues, with the primary topics being mental health and suicide prevention. This 90-minute session gave all participants opportunities to share issues and solutions to keep their employees safe in stressful and dangerous environments.



Safety Webinars

AWCI presented multiple webinars on safety topics, ranging from opioid overdose to the safe use of drywall carts. Although many safety professionals thought cart safety would be obvious, it turned out to be our best-attended and most-watched safety webinar of 2023, and led to a second panel discussion of the topic. Other safety webinars included “Lessons Learned from Peer Safety Reviews” (January), “Executive Panel on Creating a Safety Culture” (March) and “Fentanyl: What You Don’t Know Can Hurt You” (September).



Construction Industry Safety Coalition Involvement

As members of the Construction Industry Safety Coalition, AWCI provided comments on safety initiatives and proposed rules from the Occupational Safety and Health Administration. Some of the comments were on using leading indicators to more effectively provide a proactive response to safety issues and on proposed rules for exposure to crystalline silica and proper fit of personal protective equipment.



New Publication on Safe Work Practices

Targeted to construction professionals in the wall and ceiling industry, in June 2023 AWCI released “Safe Work Practices for Wall & Ceiling Industry Construction Workers, an AWCI Safety Resource,” a document that provides summaries of safety best practices and principles on 41 potential hazards in the drywall and plastering fields. The free publication is available in English and Spanish on AWCI’s website.



Suicide Prevention

Mental health and suicide are major issues in the wall and ceiling construction industry. In 2023 AWCI spearheaded several initiatives to both increase awareness and provide training and assistance to those in need. These included participation in construction suicide prevention week and national suicide prevention month in September, and the safety roundtable at the Industry Leaders Conference focused on mental health issues. AWCI will continue to keep this as a top priority: not only as a safety and health issue, but providing resources for foremen and managers dealing with at-risk individuals and situations.

BUILD 23

AWCI's Convention + Expo

Las Vegas, Nevada

March 13-16, 2023

Attendance: 2,200

The highlight of the event was a keynote speech by retired Navy SEAL **Chad Williams**.



AWCI kept attendees engaged with the following education sessions:

The Construction Athlete - Musculoskeletal Injury Prevention

Directly from OSHA

From the White House to Wall Street to Your Workplace

Building High-Impact Multi-Generational Teams While Reducing Stress

Executive Panel on Creating a Safety Culture

Employing the Generations

Reaching the Mile Markers on Your D&I Roadmap

Emerging Leaders Part 1 & 2: Lessons of Leadership

uMap™ - Create Belonging

Many thanks to our sponsors:

PLATINUM LEVEL Hilti, Inc. • National Gypsum Company • USG • **GOLD LEVEL** CEMCO • CertainTeed • ClarkDietrich • Crane Composites • Glasteel Grabber Construction Products • Mill Steel Framing • **SILVER LEVEL** BIK Boom Trucks • Drywall & Interior Systems Contractors Association • Flannery, Inc. • Flex-Ability Concepts • Gypsum Association • L&W Supply • Operative Plasterers' and Cement Masons' International Association • PABCO Gypsum • **BRONZE LEVEL** AboutTime • Bouckaert Industrial Textiles • CANVAS Castle Access Panels & Forms, Inc. • CO.ME Tools • Dri-Design • Dryvit • Ectek International • Envisivent • Estimating Edge • Facades XI • Georgia-Pacific Gypsum • Gypsum Management & Supply • Howick • Hyperframe • Icon Protection • ITW Ramset • Juniper Construction • Kahua, Inc. • MIRKA • PAC International • PALRAM • Panel Rey • Pinpoint Wire Technologies • Plastic Components Inc. • Plexxis Software Ramset • Simpson Strong-Tie • Stanley Black and Decker • Stockton Products • Telling Industries • Trim-Tex • Xtreme Interior





AWCI INDUSTRY LEADERS CONFERENCE

Boston, Massachusetts **October 17-20, 2023** **Attendance: 188**

Boston provided attendees with the following educational content:

Economic Outlook	Injury Prevention through Design (PtD) for Wall and Ceiling Construction	Build a Better Boat: The "RPM" Systems That Build Predictable Culture for Installers and Contractors (Priority on Accountability)
Safety Roundtable: What Keeps You Up at Night	Business Challenges, Risk, Technology and Digital Transformation in the Trade	Getting Paid for the Work You Do

Many thanks to our sponsors:

PLATINUM LEVEL Hilti, Inc. - **GOLD LEVEL** Association of the Wall-Ceiling & Carpentry Industries of New York - ClarkDietrich National Gypsum Company - USG - **SILVER LEVEL** CEMCO - CertainTeed - Flex-Ability Concepts - Grabber Construction Products
BRONZE LEVEL EIFS Industry Members Association - Kahua, Inc. - Plastic Components, Inc. - Western Wall & Ceiling Contractors Association, Inc.

Lord-Buchanan Joins AWCI

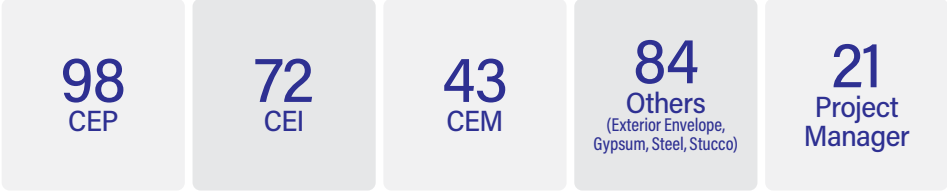
Brittany Lord-Buchanan joined the team in July 2023 as AWCI's director of convention and conferences and immediately focused on strategy and evolving AWCI's meetings and events moving forward. She brings in a wealth of knowledge and experience from the meetings industry, including the construction industry, where she spent the past eight years with the Associated General Contractors of America, leading their meetings and events. She replaced Karen Bilak who retired after nearly 17 years with AWCI.



AWCI has nine education courses online and in-person for those in the wall and ceiling industry.



AWCI awarded 318 individuals with a certificate for completing an education course in 2023.




To date, **262** people have earned the AWCI-PM credential.

AWCI currently has **1,507** persons holding current EIFS certifications




Webinars

AWCI hosted **12 webinars** that attracted more than **770 registrants**.



Delegated Design

With Andrew Newland, P.E. of ADTEK Engineers, AWCI's Don Allen presented a webinar on delegated design for steel framing. This became the best-attended webinar in the history of AWCI, with **344 registrants, 214 live viewers** and almost 100 online views as of November. Starting with this presentation, AWCI began providing electronic certificates of attendance to the live online audience, which may be used for some continuing education programs.



The Economy

The Foundation of the Wall and Ceiling Industry sponsored two economic webinars presented by specialists: Dr. Anirban Basu presented "Show Me the Money (\$upply)" and Gene Marks presented "From the White House to Wall Street to Your Workplace."

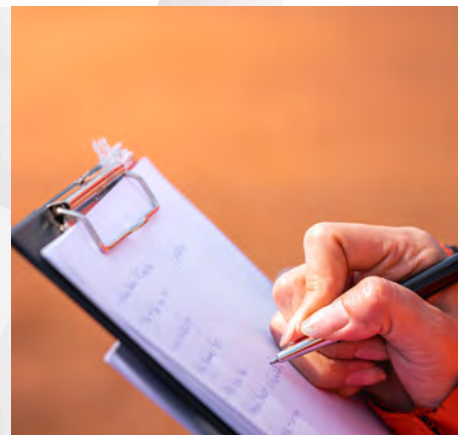
Strategic Planning

In February, the Foundation leadership met in Charlotte, N.C., for a strategic planning session.

Mission: To provide resources to grow, research to inform, and philanthropy to care in support of the wall and ceiling industry

Vision: To champion the wall and ceiling industry's efforts to grow and care for our community

Goals: Increase the Foundation/AWCI sphere of influence, become the industry resource for AWCI members and industry partners, double the Foundation's assets in five years and increase the annual donations to AWCI CARES.



The Big Build

The Foundation of the Wall and Ceiling Industry and AWCI were proud to be a "Superintendent" level sponsor of The Big Build at the National Building Museum in Washington, D.C., in October. The event provided participants with hands-on activities where they learned alongside roofers, plumbers, designers, artisans and other professionals. There was a variety of interactive activities for the children to explore, including plumbing, home remodeling, construction, woodworking and more.

AWCI CARES Milestone

Your support does make a difference. AWCI CARES awarded a grant in October that pushed the total amount given to AWCI members in need to more than \$400,000 since the program began in 2005. Here is what a recent grant recipient had to say about the assistance program: "I can only try to express the immense gratitude that we have for this news. Do you know today's my birthday? I can't imagine a better gift."



**2023-2024 AWCI
Executive Committee**



Travis Winsor
The Raymond Group
President



Johnny Barnes
Baker Drywall BCS, Ltd.
Vice President



Jeff Dreisewerd
T.J. Wies Contracting, Inc.
Treasurer



Brian Allen
Precision Walls, Inc.
Secretary



Travis Vap
South Valley Drywall, Inc.
Immediate Past President



Mike Taylor
Liddle Bros. Contractors, Inc.
*Chairman, Continuing Study
Committee
Past President*



Michael Stark
AWCI CEO
Ex Officio

**AWCI
Board of Directors**

Jeffrey Anikstein
Cord Contracting, Inc.
Northeast Region

Don Archuleta
KHS&S
Contractor at Large

Michelle Baer
Western Partitions, Inc.
West Region

Howard Bernstein
Penn Installations, Inc.
Contractor at Large

Scott Bleich
Heartland Companies
Midwest Region

Nancy Brinkerhoff
Ironwood Commercial Builders, Inc.
Past President

Joseph Donofrio
Interstate Drywall Corporation
Northeast Region

Michael Chaney
James River Exteriors
South Region

Kim Galie
Heartwood Building Group, Inc.
Northeast Region

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Goodnight's Corp.
West Region

Kelly Jones
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Supplier at Large

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Richter System GmbH & Co. KG
International Representative

Eric Larson
CEMCO
Supplier at Large

Scott Maki
AROK, Inc.
West Region

Mark Orlando
Sto Corp.
Supplier at Large

Carl Paine
National Construction
Enterprises
Midwest Region

Robert Perricone
Component Assembly Systems, Inc.
Contractor at Large

Jerry Reicks
Tri-State Drywall, LLC
Midwest Region

William Rice
Commercial Plastering USA, LLC
South Region

Richard Riley
Simpson Plastering, LLC
South Region

Daniel Schnippert
Marek
South Region

Larry White
Applied Restoration, Inc.
West Region

Daniel Wienstroer
Wall & Ceiling Contractors
Association of Metro St. Louis
*Chapter Executive
Representative*

Dan Wies
Wies Drywall & Construction Corp.
Midwest Region

Don Gregory, Esq.
General Counsel, Ex Officio

AWCI thanks the following members, who completed their terms in 2023, for their service to the association and to the wall and ceiling industry:

C. Brent Allen
Compass Construction

Shawn Burnum
Performance Contracting
Group, Inc.

Herman Guevara
Plastic Components

Michael Kohut
PABCO Gypsum

Foundation Leadership



Jim Collins
ClarkDietrich
President



Peter Wilhelms
Negwer Materials, Inc.
Vice President



Lee Zaretsky
Ronsco, Inc.
Secretary/Treasurer



Ken Navratil
J&B Acoustical, Inc.
Immediate Past President

Brian Allen
Precision Walls, Inc.

Andy Callaway
L&W Supply

Jay Watt
National Gypsum Company

C. Brent Allen
Compass Construction

Kelly Jones
Grabber Construction Products

Annemarie Selvitelli
Executive Director, Ex-Officio

Howard Bernstein
Penn Installations, Inc.

Adam Navratil
J&B Acoustical, Inc.

Michael F. Stark, CAE
AWCI and Foundation CEO (Ex-Officio)

AWCI Staff

Michael F. Stark, CAE
Chief Executive Officer

Brittany Lord-Buchanan, CMP
Director of Convention & Conferences

Brianna Bernstein
Advertising and Media Manager

Samantha Riemer, CEM, CMP
Manager of Trade Show & Meetings

Michael J. Kowalski, CAE
Senior Director of Finance & Operations

Laura M. Porinchak
Director of Communications
Editor, AWCI's Construction Dimensions

Janie Hakim
Member Relations Manager

Craig Wood
Graphics & Art Manager

Don Allen, P.E., S.E., LEED AP
Director of Technical Services

Annemarie Selvitelli
Director of Education & Member Services
Executive Director, Foundation of the Wall and Ceiling Industry

Thao Nguyen
Education Program Manager

Joe Fernandez
Director of Business Development and Advertising Sales

Meredith Perez
Marketing Manager

Combined, AWCI staff have **239** years of association experience.

AWCI's 15 chapter executives participated at AWCI's two annual events this year to exchange member program ideas and discussed issues relating to chapter management and member issues at the local level.

Within each chapter, members have increased opportunity to attend educational programs, network with fellow members and participate in legislative affairs efforts.

Acoustical Association Ontario
Paul Gunning, Executive Director

Architectural Contractors Trade Association
Donna Pardonnet, Executive Director

Associated Wall & Ceiling Contractors of Oregon and Southwest Washington, Inc.
John Killin, Executive Director

Association of the Wall & Ceiling Industries of Arizona
Gary Scaramazzo, Executive Director

Association of the Wall & Ceiling Industries of Colorado
Melanie Trujillo, Executive Director

Association of Wall-Ceiling & Carpentry Industries of New York
John DeLollis, Executive Director

Drywall & Interior Systems Contractors Association, Inc. of New Jersey
Bill Umbach, Executive Director

Hawaii Wall and Ceiling Industry Association
Barbara Kono, Executive Director

Interior Finish Contractors Association of Delaware Valley
Catherine Scott, Executive Director

Minnesota Drywall and Plaster Association
John Nesse, Esq., Executive Director

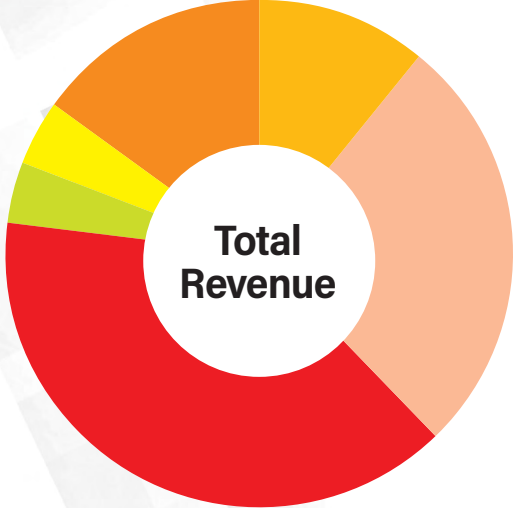
Northwest Wall & Ceiling Contractors Association, Inc.
Rick Miller, Executive Director

Texas Lathing & Plastering Contractors Association
Eddie McCormick, Executive Administration Director

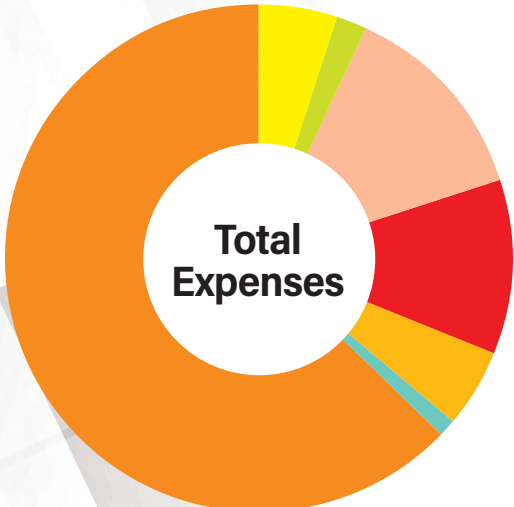
Wall And Ceiling Alliance
Frank Nunes, Executive Director

Wall & Ceiling Contractors Association of Metro St. Louis
Daniel Wienstroer, Executive Director

Western Wall & Ceiling Contractors Association
Albert Carrillo, Chief Executive Officer



■ Convention & Trade Show	39%
■ Publications	27%
■ General & Administrative	15%
■ Membership Services	11%
■ Industry Leaders Conference	4%
■ Education & Certificate Programs	4%



■ General & Administrative	62%
■ Publications	13%
■ Convention & Trade Show	11%
■ Membership Services	6%
■ Industry Leaders Conference	5%
■ Technical Services	2%
■ Education & Certificate Programs	1%

AWCI

ASSOCIATION OF THE
WALL AND CEILING
INDUSTRY

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