

**ANNUAL
REPORT
TWO
THOUSAND
TWENTY
TWO**

AWCI
ASSOCIATION OF THE
WALL AND CEILING
INDUSTRY



Agua Caliente
Cathedral City
Casino
Raymond-San Diego

welcome

On behalf the AWCI Executive Committee, I would like to thank our board of directors, our AWCI team and our members for everything you do to make the wall and ceiling industry a leader in construction. I could not be prouder of the work each of you do to better the wall and ceiling industry. When I visit the different markets across the United States I am impressed by the innovation, creativity and business acumen of AWCI members. It is truly remarkable that we have an entire industry working together to advance ourselves to be at the top of the construction profession. Only 10 years ago it was uncommon for wall and ceiling contractors to be doing BIM, prefabrication, digital layout, robot-assisted production, data analytics, augmented reality, virtual reality, digital scanning, drywall milling and design and engineering.



Our team at AWCI has been working hard on your behalf. It started under Shawn Burnum's leadership by updating our strategic plan, which was updated from a work session in Denver with the executive committee and AWCI members from around the country. Through this we have been focused on our mission of connecting people in the wall and ceiling industry to innovate, grow and succeed. It is remarkable to see how much that has been accomplished and where our association is going.

One of our biggest initiatives has been the Emerging Leader Program. We are excited to be graduating our first Emerging Leaders class at the 2023 convention and acknowledging their successes throughout 2022, and we are now starting our second class.

The result of another successful initiative is that we now have an active AWCI Safety Directors Committee and a new safety and health director who assisted the committee in developing a peer review program. He also created curated content for safety professionals attending our convention and conference. In 2022 we also began the process of evolving the technical director role into a full-time position.

Please read through the pages that follow to learn more about your association's work in 2022, and know that AWCI's leadership and staff are continually working on your behalf.

Travis Vap
AWCI President 2022-2023

Investment. Merriam-Webster defines "investment" as "the outlay of money usually for income or profit." Spending money to make money is part of it, but I see "investment" having a much broader and deeper meaning at AWCI.

AWCI members invest dollars into the association through their dues, sponsorships, advertising, donations and exhibiting at the trade show. Just as important, if not even more so, is the investment of time. The companies and individuals who engage in AWCI spend time to do so, in addition to their day job, family commitments and other important activities. Attending a conference, sitting in on a webinar or volunteering for a committee are just some of the ways our members give of their valuable time. There are many reasons why our members belong to the association. From the ability to interact with their customers to learning from the numerous educational and networking opportunities, every member chooses to make an investment to the degree it makes sense to them.

AWCI is grateful for these countless investments of time and money, and the best way to express that gratitude is to make our own investments to the benefit to AWCI members and the entire wall and ceiling industry. In 2022, AWCI made numerous investments toward ensuring that we are equipped to best represent all wall and ceiling contractors, manufacturers and suppliers.

We created the new position of director of safety, health and risk management. With safety and health being everyone's top priority, it was imperative that AWCI make this a top priority as well. We added a marketing manager to strategically enhance our email and social media communications. AWCI moved forward with an Emerging Leaders Program focused on helping to develop industry leaders, as well as to help develop the AWCI leaders of tomorrow.

We created a Ceilings Task Force to put a better framework around AWCI's activities related to ceilings and specialty products. In late 2022, AWCI announced it was investing in a full-time technical director to provide more time and resources toward codes, standards and technical requirements of importance to our members. Investing in technology we brought our new association management system online and approved development of a new website to be unveiled in late 2023.

Know that when you invest in AWCI, AWCI will invest in you and our industry.

Michael F. Stark, CAE
AWCI CEO



awards



AWCI's Pinnacle Award

The AWCI Pinnacle Award is given to an individual who most merits the industry's highest recognition. The individual who receives this award has given time and energy unselfishly for the benefit of AWCI and the industry, and who exhibits family dedication and commitment to community. The 2022 winner was Michael Weber of Island Acoustics, LLC in Bohemia, N.Y.



AWCI's Distinguished Service Award

At the AWCI convention in April 2022, AWCI's Distinguished Service Award was presented to George Kutcher, who retired from National Gypsum Company in 2021, for his exemplary volunteer service to the Association of the Wall and Ceiling Industry for more than 30 years.



AWCI's Distinguished Service Award

Carol Kimmel Schary, president of Nathan Kimmel Company, LLC, in Los Angeles, was awarded AWCI's Distinguished Service Award during AWCI's Industry Leaders Conference in October 2022.



AWCI's Excellence in Construction Innovation Award

AWCI's Excellence in Construction Innovation Award recognizes products, services, materials, technologies or systems that improve the means and methods utilized in the wall and ceiling industry. The 2022 winner was SimpleSoffit Drywall Framing Main Beams from Armstrong Commercial Ceilings & Walls.



AWCI's Excellence in Construction Safety Awards

AWCI's safety award gives national recognition to members who manage an effective safety program in a given year.



Chair's Safety Performance Award

OCP Contractors, Inc., Holland, OH



Fewer than 500,000 Annual Average Hours Worked

OCP Contractors, Inc., Columbus, OH



Between 500,000 and 1 Million Annual Average Hours Worked

TJ Wies Contracting, Inc.,
Lake St. Louis, MO



Greater Than 1 Million Annual Average Hours Worked

Precision Walls, Inc., Raleigh, NC



AWCI's Excellence in Construction Quality Awards

AWCI's award recognizes excellence in construction quality in the face of complicated and challenging projects, and is awarded to a team of AWCI members.



Ceilings

Winning Project:
Agua Caliente Cathedral City Casino, Cathedral City, CA

Contractor:
Raymond - San Diego, Inc.



Drywall

Winning Project:
Resorts World - Low Rise, Las Vegas, NV

Contractor:
Performance Contracting, Inc.



EIFS

Winning Project:
875 California, San Francisco, CA

Contractor:
Raymond - Northern California, Inc.



Interior Plaster

Winning Project:
Meow Wolf, Convergence Station, Numina, Denver, CO

Contractor:
KHS&S Contractors



Small Projects

Winning Project:
Museum of Tolerance Los Angeles Social Lab, Los Angeles, CA

Contractor:
Sharpe Interior Systems, Inc.



Steel Framing

Winning Project:
St. Wenceslaus Catholic Church Addition, Omaha, NE

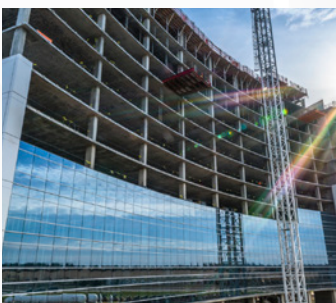
Contractor:
E&K of Omaha



Stucco

Winning Project:
YouTube Theater, Inglewood, CA

Contractor:
Raymond - Southern California, Inc.



Exterior Prefabrication

Winning Project:
Choctaw Nation Durant Casino Expansion, Durant, OK

Contractor:
ML Jones Prefabrication



Interior Prefabrication

Winning Project:
SSM Health St. Louis University Hospital Bathroom Pods, St. Louis, MO

Contractor:
TJ Wies Contracting, Inc.



Load-Bearing Prefabrication

Winning Project:
The Variel Senior Living, Woodland Hills, CA

Contractor:
Raymond - Southern California, Inc.



Other Prefabrication

Winning Project:
UC Davis Westgate Village Student Housing, Davis, CA

Contractor:
Nevell Group, Inc./ Standard Drywall Inc.

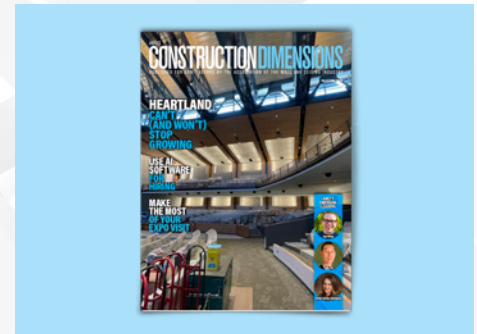
media and communications



January The Supply Chain



February The Lost (and Found) Markets



March Emerging Leaders



April COVID-19: Two Years Later



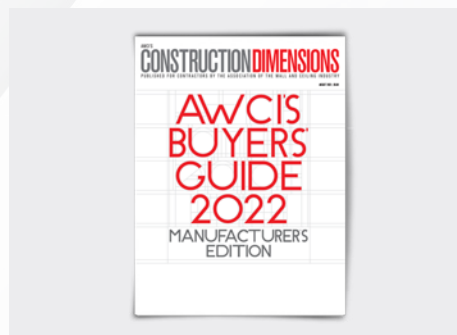
May Prompt Payments



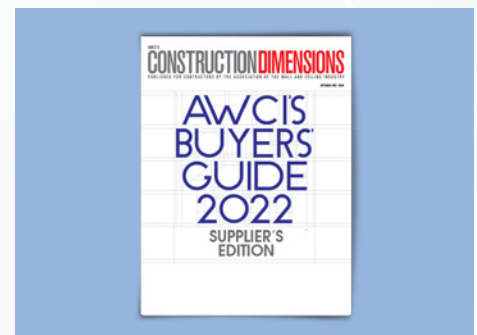
June Jobsite Safety



July Codes & Standards



August On Schedule, On Budget



September High-Tech Tools



October Succession Planning



November The Economy



December Where Are the Workers?



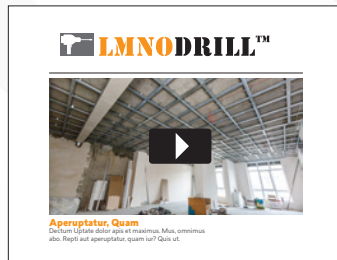
We Won!

The media planner for AWCI's Construction Dimensions won a silver EXCEL Award from Association Media and Publishing in the Promotional Content category. The EXCEL Awards are the largest and most prestigious program recognizing excellence and leadership in association media, publishing, marketing and communication.



Fernandez Joins AWCI

Joe Fernandez joined the team as AWCI's Director of Business Development and Advertising Sales in June 2022 to focus on meeting key industry players, attending events and contacting current and past partners. He has also emphasized the digital expansion of AWCI media offerings and has energized a great deal of collaboration between the event and media sales efforts. He replaced Brent Stone who retired after 32 years with AWCI.



Video Showcases

Introduced to advertising partners in 2022, AWCI will unveil the first video showcases in 2023. Replacing the AWCI Member Products Catalog, which was sunset after its November 2022 publication, the videos give interested manufacturers a chance to showcase a digital representation of their print catalogs.



Readership Study Results

2022 saw the results of our once-every-other-year readership study. The findings were very positive reflecting AWCI's strong brand in the market. Print remains a clear favorite for many members, particularly when it comes to the initial phases of the decision-making process. Responses to questions surrounding "numbers of issues read" and "time spent reading" remained very stable. Even the data for the most vital question, "actions taken as a result of reading the magazine," held strong and constant.



INDUSTRY PARTNERS

These companies made a unique industry commitment in 2022 through their relationship with AWCI's Construction Dimensions and AWCI Media. We recognize the success they bring to the market and thank them for their partnership with AWCI Media.

Armstrong Commercial
Ceilings & Walls

CEMCO

ClarkDietrich

Crane Composites, Inc.

Flex-Ability Concepts

Gypsum Management and
Supply, Inc.

Grabber Construction
Products

Hilti, Inc.

KYOCERA Senco
Industrial Tools

Marino\WARE

National Gypsum Company
OPCMIA

PABCO Gypsum

Palram

Plastic Components, Inc.
Simpson Strong-Tie
Specified Technologies, Inc.

Stockton Products

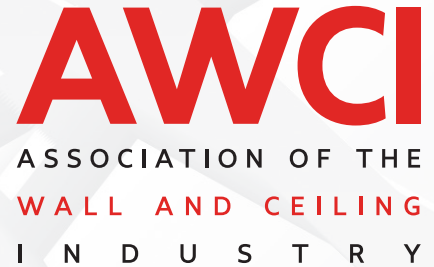
Trimaco

Trim-Tex Drywall Products

membership

AWCI Introduces New Logo

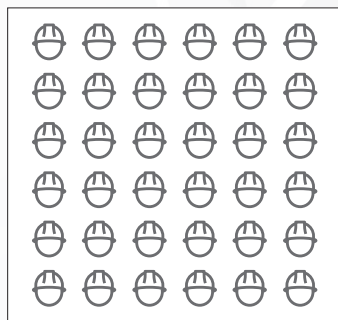
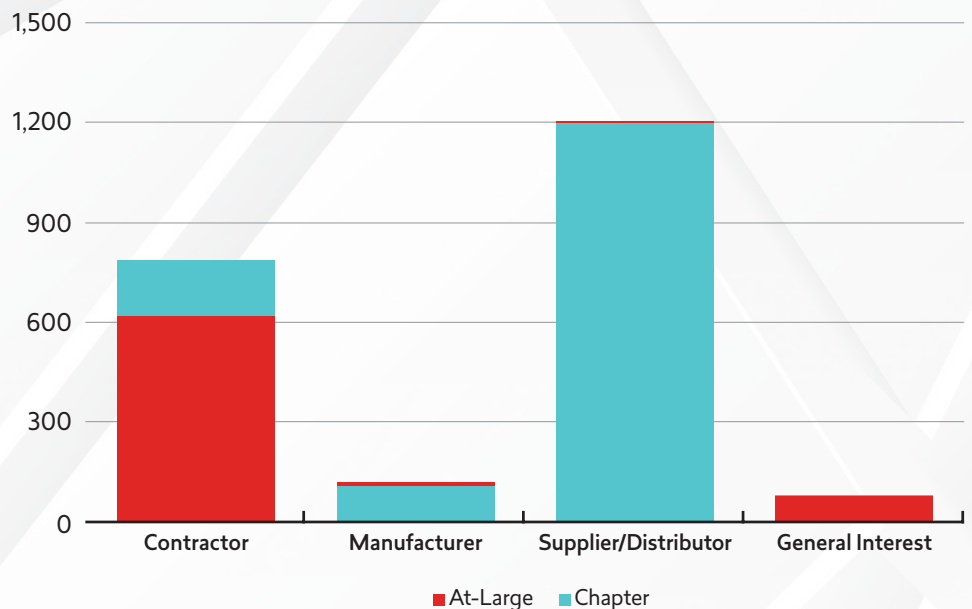
AWCI unveiled a new logo in May 2022, utilizing a more modern, balanced design complimented by a bold, red color build. The branding is reflected in all AWCI products.



AWCI Membership Remains Strong

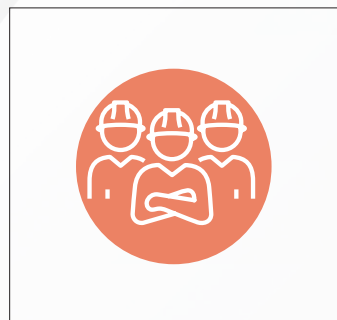
AWCI ended its membership year June 30 with 2,196 members. AWCI members hailed from 11 countries, six Canadian provinces, two U.S. territories and all 50 states. AWCI's member retention rates remained strong with 86.4% of contractors renewing their membership, along with 71.2% of manufacturers and 97.5% of suppliers. Overall, AWCI posted a positive member retention rate of 97.2% for the membership year.

2021 - 2022 AWCI Membership by Type & Category



2,196

AWCI members as of 6/30/2022



97.2%

Member retention rate



213%

Engagement on AWCI's LinkedIn page increase



109%

Facebook engagement increase



Members Have More Control

With its new association management system, AWCI members can now control their AWCI experience, from creating and managing company profiles and contacts, to renewing their membership investment online, connecting with others through committee groups and registering for online education courses. Learn how you can update your company's profile by scanning the QR code below.



AWCI Member Savings Program

AWCI members have access to valuable opportunities to maximize their membership investment through AWCI's Member Savings Program. AWCI refined these relationships in 2022 to ensure definable member benefits and clear guidelines for utilization. Members have saved more than enough through AWCI's Member Savings Program to pay for their annual membership investment—and then some. For more information, visit www.awci.org/membersavings.

AWCI Members at the Top

Continuing a years-long tradition, Engineering News-Record's ranking of the top 20 firms in wall and ceiling construction again reflected a who's who of AWCI members. Released in October, 13 of ENR's top 20 wall and ceiling contractors are AWCI members (*denotes AWCI member):

Performance Contracting Group Inc.* • Western Partitions, Inc.* • The Raymond Group* • Precision Walls, Inc.* • Acousti Engineering Company of Florida • KHS&S Contractors* • National Construction Enterprises, Inc.* • Nevell Group, Inc.* • Daley's Drywall & Taping* • Baker Triangle* • Greater Metroplex Interiors, Inc. • F.L. Crane & Sons, Inc.* • New England Finish Systems • Midwest Drywall Company, Inc.* • PDM Constructors, Inc. • Paul Johnson Drywall • Jacobson & Company, Inc.* • The Circle Group • Bayside Interiors, Inc.*

AWCI EMERGING LEADERS PROGRAM

The inaugural group from AWCI's Emerging Leaders Program will celebrate its program completion at AWCI's annual convention in March 2023. The group has been active for 18 months by participating in designated in-person technical and soft-skill learning modules, as well as scheduled online networking and learning events. One of their events was a visit with AWCI President Travis Vap at his company. This first class of emerging leaders spent two days learning about communication, leadership and construction processes followed by a tour of the Belleview Station project in Denver.



technical services



Focus on Ceilings

AWCI created a ceilings task force to guide the association's work in meeting member needs regarding ceilings. The group of ceiling contractors, suppliers and manufacturers reviewed AWCI's current and past activities in this area and defined several short- and long-term activities to pursue over the next several years.



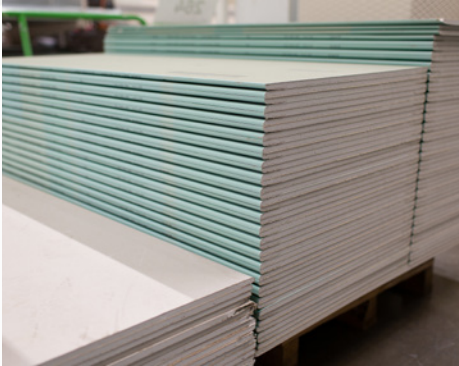
AWCI Partners with EIMA

AWCI CEO Mike Stark accepted an invitation from the EIFS Industry Members Association to join EIMA's new education/workforce development working group. The group's goal is to link four program working groups, each aligned with industry initiatives, with the goals of EIMA's strategic plan.



Training Program

AWCI participated with the National Center for Construction Education and Research (NCCER) in updating an existing training program on the installation of gypsum board. Twice-a-month meetings were held throughout the year to complete the project. AWCI provided three subject matter experts.



ASTM C840 Update

The ASTM C11 Committee on gypsum board and related products started a process to completely update ASTM C840 on the installation of gypsum products. AWCI was part of a collaborative work group tasked with providing input for the new document.



Gypsum Recycling

AWCI joined and participated in the Construction Demolition Recycling Association gypsum committee. Their monthly meetings have a goal of promoting and training on the recycling of gypsum. Initiatives also included a review of and comment on technical papers on the subject published by the University of Florida.



ICC Participation

The International Code Council started the process to draft an additional standard on off-site construction. AWCI participated in the early meetings and monitored the standard's development.

New White Paper Published

AWCI published a white paper on exterior cement plaster and rainscreen assemblies. This was done as the result of a recent building code change that requires that rainscreen assemblies be incorporated into cement plaster applications in certain climate zones.



safety, health & wellness



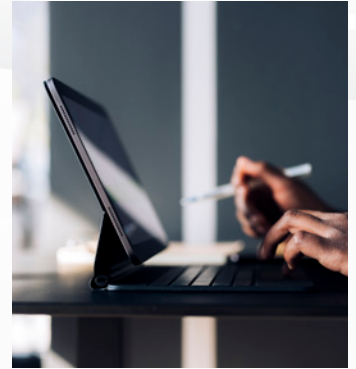
AWCI brought occupational safety and health professional Pete Chaney on board to help the association further develop its member safety services, resources and other safety initiatives. Chaney brings more than 35 years of safety and health experience to the association, including recent work as executive director of safety, health and risk management at the Mechanical Contractors Association of America.



In May 2022 AWCI submitted comments to OSHA concerning a proposed rule to revise its forklift safety standard. AWCI's concern is what employers could be required to do to demonstrate adequate design and construction of trucks manufactured before the effective date of the final rule. AWCI made it clear that contractors must be permitted to rely solely on the lifts' manufacturers for that information.



AWCI submitted comments to OSHA concerning a proposal to change its rule addressing the recording and reporting of occupational injuries and illnesses. Specifically, AWCI expressed its opposition to any requirement that would result in public access to any affected company's contact information, and/or making any company's injury illness information accessible to the public online.



AWCI presented a safety webinar on why the construction industry is moving away from hard hats in favor of helmets. The webinar included video of tests performed on both hard hats and helmets demonstrating the differences in structural integrity. The speaker was topic expert George Stallings of Sales Solutions, Inc.



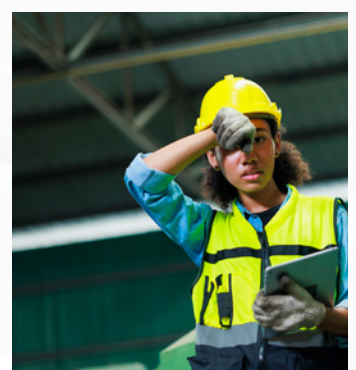
AWCI also presented a webinar on suicide prevention in construction. The association wanted to highlight this topic because the suicide rate for construction workers is the second highest of all industries. The speaker was Stuart Binstock, president & CEO of the Construction Financial Management Association, which founded the Construction Industry Alliance for Suicide Prevention.



In August 2022 AWCI performed a Peer Safety Review at South Valley Drywall in Colorado. The review team evaluated job sites and the company's fabrication shop, along with pertinent documents. The team reported the results of the review to the company's leadership on the final day of the review, and made recommendations to further enhance the company's safety performance.

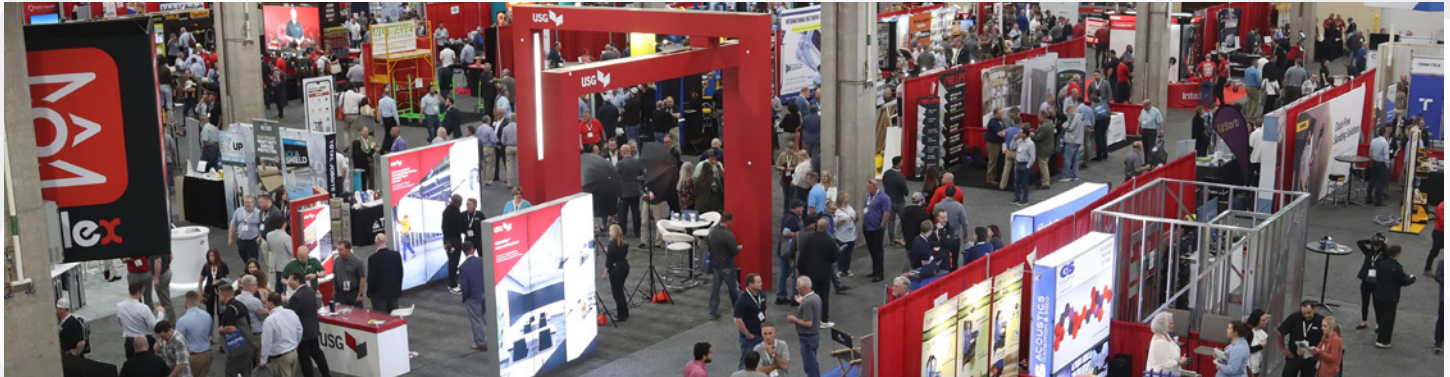


AWCI presented a Safety Roundtable at AWCI's Industry Leaders Conference where discussion resulted in the development of 10 action items, including providing a set of lessons learned from AWCI's first two peer safety reviews and establishing ways for AWCI members to learn what other trades are doing to successfully improve occupational safety and health.



AWCI presented an educational session at the fall conference on OSHA's impact on wall and ceiling industry construction firms. Participants were encouraged to closely monitor several regulatory items, including forthcoming changes to OSHA's standards on hazard communication and lead, and an impending new standard on heat illness prevention.

meetings



AWCI's Convention & INTEX Expo • April 4–7, 2022

Gaylord Texan Resort & Convention Center • Grapevine, Texas

Booths Sold: 310

Attendance: 2,130

Sponsorships: \$236,826



In addition to hearing from NFL legend Emmitt Smith, attendees at AWCI's 2022 annual convention had the following sessions on the education menu:

**Talk Like a Leader:
Finding Your "It Factor"**
Speaker: Anthony Huey, CSP,
Reputation Management, LLC

**What Do You Want to
Do Before You Die?**
Speaker: Ben Nemtin, #1 New
York Times Bestselling Author

**Winning Business: What Has
Changed. What Hasn't. What You
Need to Do Next.**
Speaker: Kelly Riggs, Business
LockerRoom, Inc.

**Your Company's Roadmap
to Diversity & Inclusion**
Speakers: Victoria Cowan,
Jessica Criss and Erika Sisco

**Safety Management Through
the Lens of Technology**
Speaker: Rob McKinney

**A Builder's Guide to Applying
Lean Tools in the Field**
Speakers: Joe Donarumo
and Keyan Zandy

**Elite Performance During
Chaos and Critical Stress**
Speaker: Chad Pearson

**Emerging Leaders Program:
Developing Emotional Intelligence**

**Critical Components
for Leadership**

**Understanding the Value of
Building Your Network**

**Identifying & Connecting
Dysfunctional Teams**

BUILD

AWCI's Convention + Expo

AWCI announced in May 2022 that starting in 2023, the convention and trade show name will be **BUILD23: AWCI's Convention + Expo**.

Many thanks to our AWCI Convention sponsors:

Platinum Level Hilti, Inc. • National Gypsum Company • USG
Silver Level ClarkDietrich • Drywall & Interior Systems Contractors Association • Flex-Ability Concepts Gypsum Association • L&W Supply
Bronze Level American Gypsum • Autodesk • CertainTeed • Venveo

Many thanks to our INTEX Expo sponsors:

Platinum Level Hilti, Inc.
Gold Level Autodesk • CEMCO • Estimating Edge • Grabber Construction Products • MillSteel Framing National Gypsum Company • USG
Silver Level Armstrong Ceiling Solutions • CertainTeed • ClarkDietrich • Crane Composites • Flex-Ability Concepts Glasteel • Gypsum Management & Supply, Inc. • Kahua • LaborChart • OPCMIA • PABCO Gypsum • Panel Rey
Bronze Level American Gypsum • ArmourTone • Brighton-Best International • Castle Access Panels & Forms, Inc. Conwed • Dri-Design • Dryvit • eSub Constructions Software • Flannery, Inc. • Georgia-Pacific • Imperial Products L&W Supply • MBA Metal Framing • Mirka • MiTek • Palram • Peerassist • Plastic Components, Inc. Plexxis Software Raken • Ramset • SENCO • Simpson Strong-Tie • Spectar • Xtreme Interior

AWCI INDUSTRY LEADERS CONFERENCE

October 11-14, 2022
Westin New York at Times Square
New York, NY



Attendance 180*
Sponsorships \$60,876*

*Attendance and sponsorship numbers at AWCI's fall conference in New York City broke all previously recorded records.

Conference attendees left New York City with more knowledge after attending these education sessions:

Present Day OSHA's Impact on Wall and Ceiling Industry Construction Firms
Speaker: Adele L. Abrams

Safety Professional Roundtable
Speaker: Ed Hanley and Matthew Taylor

Embracing and Driving Powerful Change in Your Business
Speaker: Michael Levin

Emotional Intelligence: Foundation for Your Future
Speaker: Brent Darnell

Economic Trends, Labor, Global Trade and What's Ahead
Speaker: John Manzella

Legal Affairs
Speaker: Mike Madigan, Esq.



Thanks to our sponsors:

Gold Level Association of the Wall-Ceiling & Carpentry Industries of New York - USG

Silver Level CEMCO - ClarkDietrich - Drywall & Interior Systems Contractors Association - Flannery - Flex-Ability Concepts - Grabber Construction Products
Hilti, Inc. - Interior Finish Contractors Association of the Delaware Valley - National Gypsum Company - OPCMIA - RadiusTrack Corporation

Bronze Level eSub Construction Software - Plastic Components - Plexxis Software - Wall And Ceiling Alliance - Western Wall & Ceiling Contractors Association, Inc.

education

AWCI offers nine online and in-person education courses to those in the wall and ceiling industry.

EIFS-
DOING IT
RIGHT®

**EXTERIOR-
ENVELOPE**
DOING IT
RIGHT®

GYP SUM-
DOING IT
RIGHT®

STEEL-
DOING IT
RIGHT®

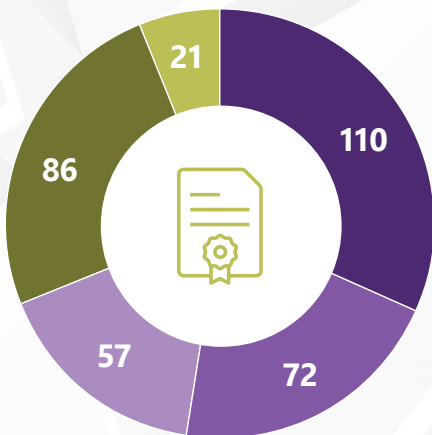
STUCCO-
DOING IT
RIGHT®

AWCI CERTIFIED
EIFS
INSPECTOR

AWCI CERTIFIED
EIFS
MECHANIC

AWCI CERTIFIED
EIFS
INDUSTRY
PROFESSIONAL

AWCI
PROJECT
MANAGER



- Certified EIFS Professional
- Certified EIFS Inspector
- Certified EIFS Mechanic
- Others (Exterior Envelope, Gypsum, Steel)
- Project Manager

AWCI presented its members with 17 educational sessions via webinar and in-person—including those sponsored by the Foundation of the Wall and Ceiling Industry. Topics included the current state of economic affairs, safety in the workplace, mental health wellness, codes and standards, social media content and effective leaderships for emerging leaders. **More than 900 people registered** for the various sessions, **an increase of over 10% from 2021.**

346

individuals received their badge and certificate for completing their education course.



AWCI hosted **10 webinars** that attracted more than **600 registrants.**



STUCCO-
DOING IT
RIGHT®

AWCI Does It Right
In March 2022 AWCI hosted a by-request Stucco Doing—It Right® course for Beacon Building Products at their Denver office.

GYP SUM-
DOING IT
RIGHT®

AWCI's Gypsum Doing—It Right® online course content was updated.

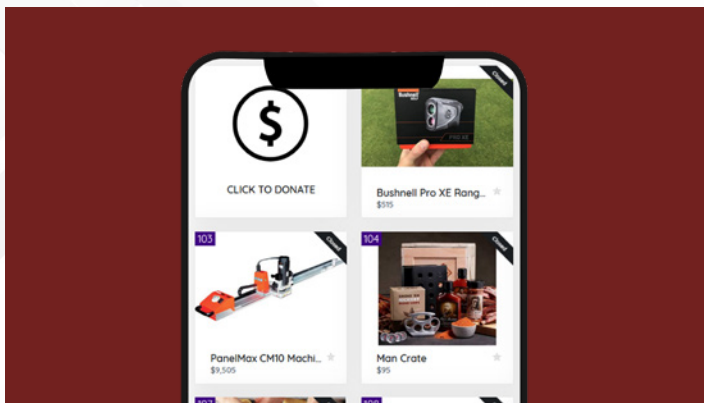
AWCI
PROJECT
MANAGER

This year 26 participants completed AWCI's Project Manager Development Series. To date, 242 people have earned the AWCI-PM credential.

the foundation

Foundation of the Wall and Ceiling Industry

The Foundation's mission is to be an active, unbiased source of information and education to support the wall and ceiling industry. Focusing on the education aspect, the Foundation sponsored three economic webinars. Economic presentation specialists included Dr. Anirban Basu, Gene Marks and Ken Simonson.



The Foundation transitioned its silent auction to an online app, which allowed members to participate virtually.



In 2022 **AWCI CARES** awarded five grants distributing **\$21,004** in assistance. Since its inception, **AWCI CARES** has awarded **\$381,737** in grants.



The Foundation partnered with Hilti for a corporate social responsibility volunteer event at the Dallas College Innovation Center. It included a tour of the innovation center, panel discussion, several breakouts and a presentation for the students about the general construction trade. Thank you to our volunteers (l to r): Ken Navratil, Pablo Zarate, Kelly Malloy, Ben Lester, Richard Bell, Shedrick Harrison, Greg Mergy, Julio Saenz, Tim Wies, Michael Erasmus and Howard Bernstein (not pictured).



On behalf of our family, I would like to thank AWCI CARES for assisting us with the grant throughout this challenging period of our lives.
—AWCI CARES grant recipient

leadership

2022–2023 AWCI Executive Committee



Travis Vap
South Valley Drywall, Inc.
President



Travis Winsor
The Raymond Group
Vice President



Johnny Barnes
Baker Drywall BCS, Ltd.
Treasurer



Jeff Dreisewerd
T.J. Wies Contracting, Inc.
Secretary



Shawn Burnum
Performance Contracting Group, Inc.
Immediate Past President



Mike Taylor
Liddle Bros. Contractors, Inc.
Chairman, Continuing Study Committee



Michael F. Stark, CAE
AWCI CEO

AWCI Board Of Directors

Brian Allen
Precision Walls, Inc.
South Region

C. Brent Allen
Compass Construction
Past President

Jeffrey Anikstein
Cord Contracting, Inc.
Northeast Region

Don Archuleta
KHS&S
Contractor At-Large

Michelle Baer
Western Partitions, Inc.
West Region

Howard Bernstein
Penn Installations, Inc.
Contractor At-Large

Paul Bieber
Sto Corp.
Supplier At-Large

Scott Bleich
Heartland Companies
Midwest Region

Joseph Donofrio
Interstate Drywall Corporation
Northeast Region

Kim Galie
Heartwood Building Group, Inc.
Northeast Region

Michael Goodnight
Goodnight's Corp.
d/b/a Construct Drywall Systems
West Region

Herman Guevara
Plastic Components, Inc.
Supplier At-Large

Alfons-Jean Knauf
Richter System GmbH & Co. KG
International Representative

Michael Kohut
PABCO Gypsum
South Region

Eric Larson
CEMCO
Supplier At-Large

Scott Maki
AROK, Inc.
West Region

Carl Paine
National Construction Enterprises
Midwest Region

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Component Assembly Systems, Inc.
Contractor At-Large

Jerry Reicks

Tri-State Drywall, LLC
Midwest Region

William Rice

Commercial Plastering USA, LLC
South Region

Daniel Schnippert

MAREK
South Region

Larry White

Applied Restoration, Inc.
West Region

Daniel Wienstroer

Wall & Ceiling Contractors Association of Metro St. Louis
Chapter Executive Representative

Dan Wies

Wies Drywall & Construction Corp.
Midwest Region

Don Gregory, Esq.

General Counsel, Ex-Officio

AWCI thanks the following members, who completed their terms in 2022, for their service to the association and to the wall and ceiling industry:

Chip McAlpin

F.L. Crane & Sons, Inc.

Jay Watt

National Gypsum Company

Foundation Leadership



Jim Collins

ClarkDietrich
President



Peter Wilhelms

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Vice President



Lee Zaretsky

Ronsco, Inc.
Secretary/Treasurer



Ken Navratil

J&B Acoustical, Inc.
Immediate Past President

2022-2023 Board of Directors

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Andy Callaway

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Jay Watt

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AWCI CEO, Ex-Officio

AWCI Staff

Michael F. Stark, CAE

CEO

Michael J. Kowalski, CAE

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Director of Convention & Conferences

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Director of Safety, Health and Risk Management

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Laura M. Porinchak

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Editor, AWCI's Construction Dimensions

Annemarie Selvitelli

Director of Education & Membership
Executive Director, Foundation of the Wall and Ceiling Industry

Thao Nguyen

Education Program Manager

Samantha Riemer, CEM, CMP

Manager of Trade Show & Meetings

Craig Wood

Manager of Graphics & Art

Brianna Bernstein

Advertising Coordinator

Emma Goodgion

Office Coordinator

Meredith Perez

Manager, Marketing

chapters



AWCI's chapter executives participated at AWCI's two 2022 annual events to exchange member program ideas and discussed issues relating to chapter management and member issues at the local level. Leaders were excited to resume in-person events such as meetings, conferences, golf tournaments, awards programs and more.

Acoustical Association Ontario
Paul Gunning, Executive Director

Architectural Contractors Trade Association
Donna Pardonnet, Executive Director

**Associated Wall & Ceiling Contractors of Oregon
and Southwest Washington, Inc.**
John Killin, Executive Director

Association of the Wall & Ceiling Industries of Arizona
Norman Hannah, Executive Director

Association of the Wall & Ceiling Industries of Colorado
Melanie Trujillo, Executive Director

Association of Wall-Ceiling & Carpentry Industries of New York
John DeLollis, Executive Director

Drywall & Interior Systems Contractors Association, Inc. of New Jersey
Bill Umbach, Executive Director

Eastern Contractors Association, Inc.
Todd Helfrich, President & CEO

Hawaii Wall and Ceiling Industry Association
Barbara Kono, Executive Director

Interior Finish Contractors Association of Delaware Valley
Catherine Scott, Executive Director

Minnesota Drywall and Plaster Association
John Nesse, Esq., Executive Director

Northwest Wall & Ceiling Contractors Association, Inc.
Rick Miller, Executive Director

Texas Lathing & Plastering Contractors Association
Eddie McCormick, Executive Administration Director

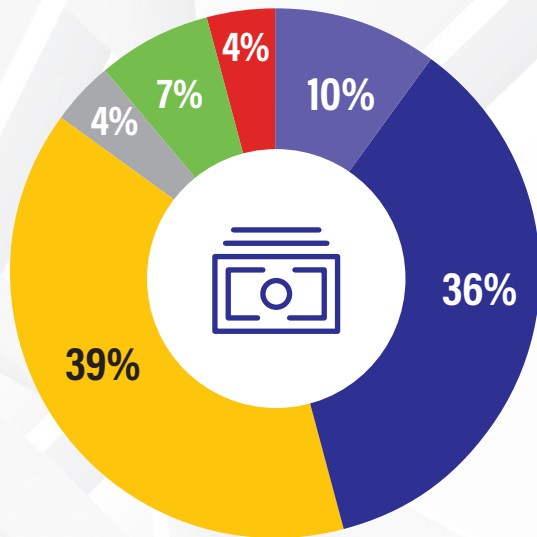
Wall And Ceiling Alliance
Frank Nunes, Executive Director

Wall & Ceiling Contractors Association of Metro St. Louis
Daniel Wienstroer, Executive Director

Western Wall & Ceiling Contractors Association
Albert Carrillo, Chief Executive Officer

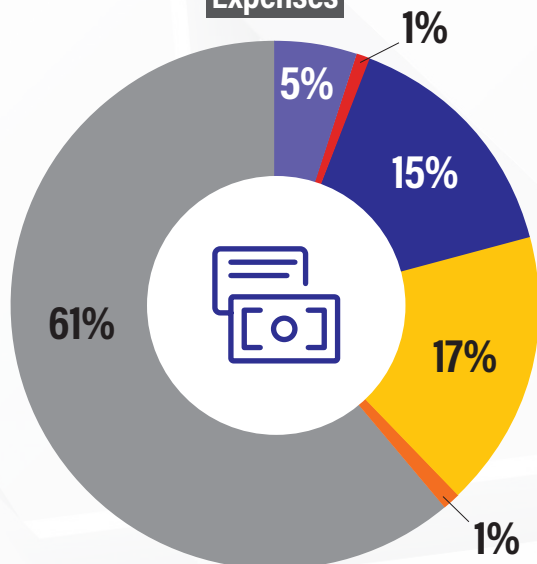
financials

Revenue



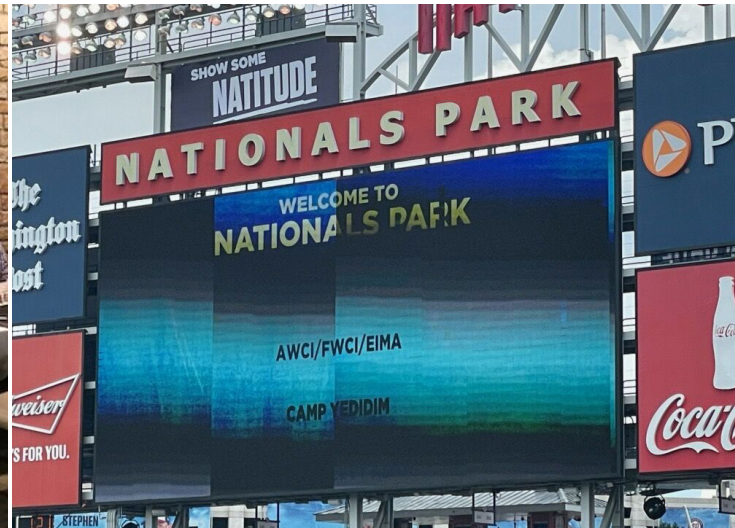
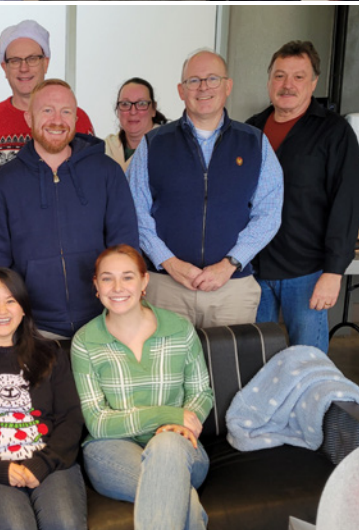
Convention & Trade Show	39%
Publications	36%
Membership Services	10%
PPP Forgiveness	7%
Education & Certificate Prgms	4%
General & Administrative	4%

Expenses



General & Administrative	61%
Convention & Trade Show	17%
Publications	15%
Membership Services	5%
Technical Services	1%
Education & Certificate Programs	1%







AWCI CARES (Caring Action Relief (in) Emergency Situations) is a financial assistance program of the Foundation of the Wall and Ceiling Industry to help the employees and families of the Association of the Wall and Ceiling Industry (AWCI) member companies who have experienced a major illness, accident or hardship beyond their insurance and financial capabilities.

If you know of someone who may qualify for an AWCI CARES grant, an application form is available on the AWCI website at www.awci.org/foundation/awci-cares.

AWCI CARES

BUILD 24

AWCI's Convention + Expo

March 23-27, 2024 • Walt Disney World Swan & Dolphin • Lake Buena Vista, Florida



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WALL AND CEILING
INDUSTRY

TheFoundation
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